



## *Lesson 3. Business Skills*

Directions: Go to the following website : <http://www.agmrc.org>. Click on the Business Development tab, business skills. Answer the following questions below.

1. Do you feel that networking is important in any job?
2. How does planning help improve your business?
3. What skills does one need when making a presentation?
4. Scenario: You are making a presentation to a bank on the new product you are creating and need funding for. Explain what planning needs to be done prior to the meeting, what skills are needed to make a successful presentation and how your networking skills will help.
5. When owning a business, how important do you think time management skills are? Explain how possessing these skills will make your business successful.